

SBDC clients invest in our nation's future.

SBDCs helped in-depth clients obtain an estimated **\$3 billion in financing** in 2009. Every \$1 spent on the SBDC network enabled small businesses to access \$14.19 in new capital.

SBDCs touch more than one million Entrepreneurs each year.

In FY 2010, SBDC services included business consulting for 209,558 clients, training sessions for 379,794 attendees, and other forms of assistance for approximately 500,000 small businesses and aspiring entrepreneurs. SBDC clients received 2.9 million total hours of consulting and training services in FY 2010.

SBDCs serve women, minorities and America's veterans.

In FY 2010, 43% of SBDC *business consulting* clients nationwide were **women**, 33% were **minorities** and 8% were **veterans**. In FY 2010, 43% of SBDC *training* clients were **women**, 22% were **minorities** and 5% were **veterans**.

SBDCs are in your communities. With over a thousand locations in the SBDC network SBDCs cover rural, urban, and suburban communities nationwide.

SBDC

ECONOMIC IMPACT

**AMERICA'S SMALL BUSINESS
DEVELOPMENT CENTER NETWORK**
***Small Business Success
is Our Business***



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www.asbdc-us.org

- ▲ A new job is created in the U.S. by an SBDC in-depth client every 9 minutes.
- ▲ A new business is opened by an SBDC in-depth client every 45 minutes.
- ▲ \$100,000 in new sales are generated by SBDC in-depth clients every 17 minutes.
- ▲ \$100,000 in financing is obtained by SBDC in-depth clients every 18 minutes.



America's Small Business Development Center (SBDC) Network provides management and technical assistance to more than one million small business owners and aspiring entrepreneurs each year. Small business owners and aspiring entrepreneurs can go to their local SBDCs for **free, face-to-face business consulting and at-cost training** on writing business plans, accessing capital, marketing, regulatory compliance, international trade and more.

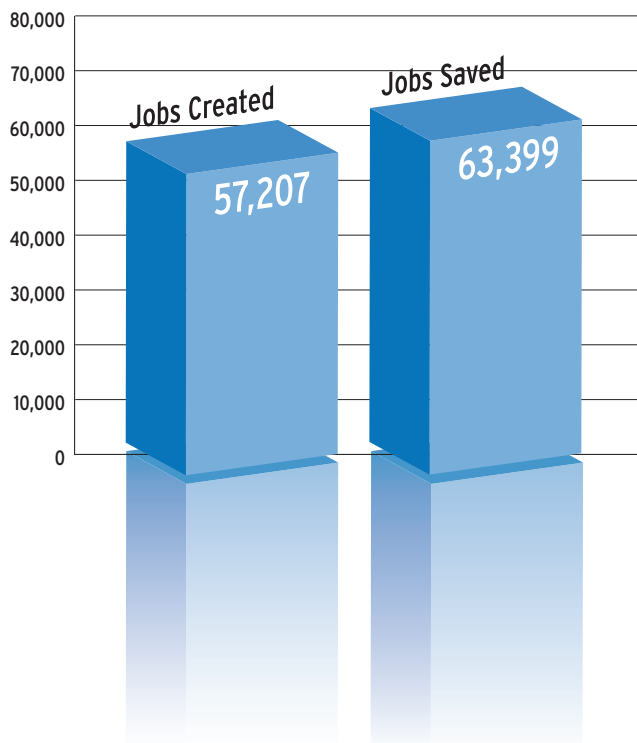
The SBDCs are a **partnership** that includes **Congress, SBA, the private sector, and the colleges, universities and state governments** that manage SBDCs across the nation.

America's SBDC network is a cost-effective way to create jobs, grow the economy, enhance American competitiveness and fulfill the American dream.

SBDCs HELP SMALL BUSINESSES CREATE JOBS.

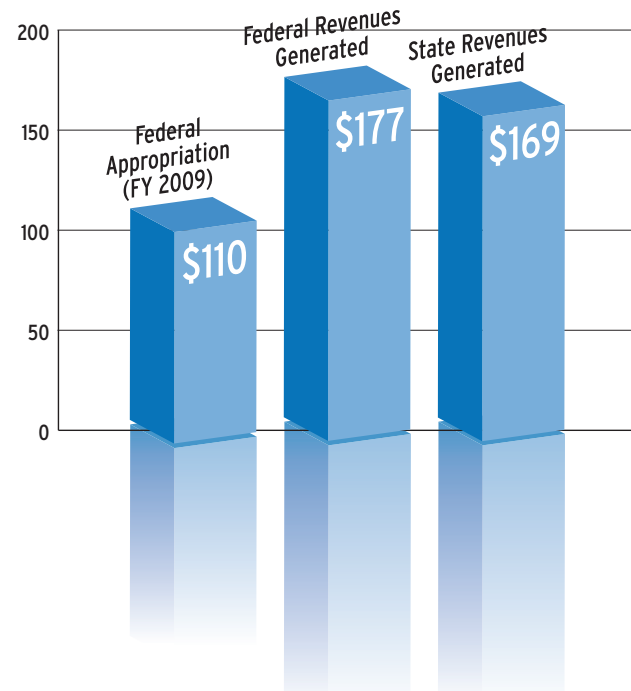
Jobs Created & Saved

(by SBDC in-depth clients in 2009)



SBDCs Generate More Revenue than they Cost

(Cost vs. Revenue Generated by SBDCs in 2009, in millions of \$)



Every federal dollar in an SBDC creates \$1.61 in federal revenue and \$1.54 in state revenue.

SBDCs help small businesses grow. SBDC in-depth clients generated more than **\$3.1 billion in new sales** and **saved an additional \$4.8 billion in sales** in 2009.

SBDC clients build the economy. Small businesses that received SBDC assistance experienced an average **sales increase of 2%** between 2008 and 2009—compared to an average **sales decline of 1.5%** for businesses in general.

SBDC clients create new businesses. An estimated **49%** of all pre-venture SBDC in-depth clients **start new businesses**. Between 2008 and 2009, SBDC in-depth clients started **11,802 businesses**.